



AquaPhoenix
E D U C A T I O N

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Unmatched dedication to customer satisfaction...

"AquaPhoenix Scientific has been a supplier to Fisher Scientific for the past four years. They have always been unwavering in their commitment to quality, flexibility and service. They have industry leading products, innovative packaging and unmatched dedication to customer satisfaction. Their staff is highly motivated, knowledgeable and able to handle specialized and unique requests. Delivery is prompt, their shipments are accurate and they are diligent about meeting complex shipping requirements. They are a true business partner and driving force behind our organization's success."

Jill Jones, General Manager, Fisher Science Education

Fisher Science Education is a division of Thermo Fisher Scientific, a \$10+ billion industry leading scientific supply company.

A key "go to" supplier...

"AquaPhoenix Scientific is one of K12's most important supplier partners. We have been working together for at least 9 years and in that time there are three areas where AquaPhoenix has excelled:

1. Flexibility - No matter what change we throw at them or how late it comes, AquaPhoenix will figure out way to accommodate it quickly and cost effectively.
2. Customer Service / Responsiveness - AquaPhoenix stands by their products. On the rare occasion we've had issue with any product, they immediately and completely take responsibility and work with us to resolve the issue quickly and effectively.
3. Ability to Meet Deadlines - The AquaPhoenix production team works closely with K12 to ensure all products are manufactured, shipped and delivered on time, every time. If any issues arise, AquaPhoenix communicates them clearly and immediately. This allows us to work together as a team toward resolution.

Over the years AquaPhoenix Scientific has proven to be one of the key "go to" suppliers for K12. We know that whatever the challenge, whether it's creating a new science kit, updating an art kit, redesigning a microscope or setting up retail kiosks, AquaPhoenix can make it happen on time and on budget."

Scott Holland, VP Operations, K12 Inc.

K12 Inc. is a \$850 million education company that sells online schooling and curriculum to state and local governments.

A full-service partner...

"AquaPhoenix has been our exclusive supplier of science kits for several of our elementary and middle school product lines. Over the past 5 years, they have provided not only sourcing and kiting services, but also technical expertise in helping us develop the content and the materials necessary to meet diverse classroom demands. They are a full-service partner, offering world-wide sourcing opportunities, as well as the ability to scale up production on very short notice. Their QC sets the standard for kit building and product development."

Rick Bounds, Assistant Executive Director Publications Operations, National Science Teachers Association

NSTA is the largest organization of science teachers worldwide.