

DCA Vantage[®] Analyzer

See diabetes care from a whole new perspective.

Product features, advantages and benefits

Offer your patients enhanced and improved patient care:

The DCA Vantage Analyzer is a point-of-care analyzer for diabetes management. It offers simple, convenient testing for HbA1c, Albumin, Creatinine, and Albumin-to-Creatinine (A:C) Ratio tests to improve patient outcomes. Onboard GFR calculator indexes kidney function to help clinicians monitor kidney disease progression and recommend the most effective treatment plan. It delivers clinical confidence in results along with flexible connectivity, customizable functions, and enhanced data security.

- NGSP certified HbA1c test with excellent correlation to reference methods ensure confidence in the results
- Easy to perform CLIA-waived HbA1c test can be performed in any clinical setting
- Automatically reads DCA HbA1c and DCA Microalbumin Creatinine reagent cartridges

Which prospects would be best? (ideal customer/account to target)

In the POL segment, any CLIA-waived practice treating diabetes patients and performing HbA1c tests.

Point-of-care coordinated settings associated with Hospital Labs, Diabetes Centers, Clinics and/or Reference Labs

Moderately-complex facilities requiring a quantitative Microalbumin Creatinine results at the point-of-care.

Typical objections and responses

Not lab quality results.

NGSP certified HbA1c test with excellent correlation to reference methods ensure confidence in the results. Proven performance with a robust technology highlighted in more than 100 clinical articles. Used by three out of four physicians who perform HbA1c testing in the office.*

* ValueCentric Market Intelligence, market data report. Q3 2009 Raw Data File

Notes and discussion questions

For additional product information please refer to the Siemens webpage on the internet at www.usa.siemens.co/dca

Supplier contact information

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Get Flexible Connectivity Options and Controlled Operator Access with the DCA Vantage Analyzer

www.usa.siemens.com/diagnostics

Placement Program

The DCA Vantage® Analyzer is a point-of-care solution for diabetes management providing accurate results, flexible connectivity, customizable control and enhanced data security. It provides the accuracy, ease and precision to deliver lab quality results in the office lab.

Optimal Diabetes Care

- HbA1c and A:C ratio testing results in minutes.
- Onboard printed results, eliminates transcription errors and saves time.
- Requires only 1 µL whole blood sample for HbA1c.
- Provides HbA1c patient trend graph.
- Online GFR calculator provides a tool for kidney disease staging.
- One of just two analyzers that meet the NGSP¹ performance criteria.

Advanced Data Security and Compliance

- Highlighted in 140+ clinical articles.
- Greatly reduced data security risk with 4 analyzer access modes and 3 levels of operator access.



- Proven to provide accurate and precise lab-quality results with an audit trail.
- Used by three out of four physicians who perform HbA1c testing in the office.²
- HbA1c reference ranges printed, displayed and transmitted with each patient record.

Flexible Connectivity

- POCT1-A2 communication protocol simplifies connectivity to data managers such as RAPIDComm Data Management System.
- Automatically uploads results to an LIS/HIS or other data manager.
- Onboard memory for up to 4,000 test results and 1,000 operator names.

2015 DCA Vantage Analyzer Placement Program

- Program Period: January 1, 2015 through December 31, 2015.
- Program order code: #15VNPL.
- Customer agrees to purchase a minimum of 4 Reagent Kits (either #5035C DCA HbA1c or DCA Microalbumin/Creatinine #6011A) per month from an authorized Siemens distributor, and the distributor will place a "nocharge" DCA Vantage Analyzer in the customer's laboratory. Analyzer comes with a 3 year warranty. Total customer valued of this system package is \$5,755.
- Analyzer will be drop shipped to the customer from Siemens.
- Analyzer installation and training for Tier 1 and Tier 2 customers will be done by MDC, Siemens' training agency.
- Supplies of reagents and controls can be obtained from distributor.
- Contact your distributor or Siemens representative for pricing.

Answers for life.

References:

1. Lenters-Westra E, Singerland RJ. Six of eight hemoglobin A1c point-of-care instruments do not meet the general acceptance analytical performance criteria. Clin Chem 2010;56(1):44.
2. GHX Market Intelligence, market data report, Q3 2009 Raw Data File

Siemens Healthcare Diagnostics, a global leader in clinical diagnostics, provides healthcare professionals in hospital, reference, and physician office laboratories and point-of-care settings with the vital information required to accurately diagnose, treat, and monitor patients. Our innovative portfolio of performance-driven solutions and personalized customer care combine to streamline workflow, enhance operational efficiency, and support improved patient outcomes.

DCA Vantage and all associated marks are trademarks of Siemens Healthcare Diagnostics Inc. or its affiliates. All other trademarks and brands are the property of their respective owners. Product availability may vary from country to country and is subject to varying regulatory requirements. Please contact your local representative for availability.

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www.usa.siemens.com/diagnostics

Starter Kit Program

The DCA Vantage® Analyzer is a point-of-care solution for diabetes management providing accurate results, flexible connectivity, customizable control and enhanced data security. It provides the accuracy, ease and precision to deliver lab quality results in the office lab.

Optimal Diabetes Care

- HbA1c and A:C ratio testing results in minutes.
- Onboard printed results, eliminates transcription errors and saves time.
- Requires only 1 μ L whole blood sample for HbA1c.
- Provides HbA1c patient trend graph.
- Online GFR calculator provides a tool for kidney disease staging.
- One of just two analyzers that meet the NGSP¹ performance criteria.

Advanced Data Security and Compliance

- Highlighted in 140+ clinical articles.
- Greatly reduced data security risk with 4 analyzer access modes and 3 levels of operator access.



- Proven to provide accurate and precise lab-quality results with an audit trail.
- Used by three out of four physicians who perform HbA1c testing in the office.²
- HbA1c reference ranges printed, displayed and transmitted with each patient record.

Flexible Connectivity

- POCT1-A2 communication protocol simplifies connectivity to data managers such as RAPIDComm® Data Management System.
- Automatically uploads results to an LIS/HIS or other data manager.
- Onboard memory for up to 4,000 test results and 1,000 operator names.

2015 DCA Vantage Analyzer Starter Kit Program

- Program Period: January 1, 2015 through December 31, 2015.
- Program order code: #15VNSK.
- Customer agrees to purchase a DCA Vantage Analyzer #5075US from an authorized Siemens distributor and customer receives the following with the analyzer: one DCA HbA1c Reagent Kits #5035C and one DCA HbA1c control kit #5068A (customer value \$175.08); plus a 3-year warranty on the analyzer (customer value \$2,760).
- Analyzer and Starter Kit will be drop shipped to the customer from Siemens.
- Analyzer installation and training for Tier 1 and Tier 2 customers will be done by MDC, Siemens' training agency.
- After Starter Kit shipment, additional supplies of reagents and controls can be obtained from distributor.
- Contact your distributor or Siemens representative for pricing.

Answers for life.

References:

1. Lenters-Westra E, Singerland RJ. Six of eight hemoglobin A1c point-of-care instruments do not meet the general acceptance analytical performance criteria. Clin Chem 2010;56(1):44.
2. GHX Market Intelligence, market data report, Q3 2009 Raw Data File

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Now! Test for both HbA1c and microalbumin at the point of care with the DCA Vantage and CLINITEK Status+ Analyzers

www.usa.healthcare.siemens.com/point-of-care

Total Diabetes Care Program

The DCA Vantage® Analyzer is a point-of-care solution for diabetes management that features accurate results, flexible connectivity, customizable control, and enhanced data security. It provides the accuracy, ease of use, and precision required to deliver lab-quality results in the office.

Optimal diabetes care

- HbA1c and A:C ratio testing results in minutes.
- Onboard printed results eliminate transcription errors and save time.
- Requires only 1 µL whole blood sample for HbA1c.
- Provides HbA1c patient-trend graph.
- Online GFR calculator provides a tool for kidney-disease staging.
- Provides quantitative albumin, creatinine, and A:C ratio test results to monitor and detect kidney disease earlier.

The CLINITEK Status®+ Analyzer is even easier to use and features new automatic checks (Auto-Checks).

The CLINITEK Status+ Analyzer for urinalysis testing automatically checks each test strip for humidity exposure and identifies Siemens test strips. These checks provide improved clinical information.



Convenient and easy to use

- Simple, intuitive touchscreen operation.
- Just load the test—the analyzer does the rest; automatically times and reads every specimen.
- Fast results—in-office test results in about 1 minute.
- Automatic printed report—no manual transcription needed.
- Provides semi-quantitative albumin, creatinine, and A:C ratio test results to monitor and detect kidney disease earlier.

Fast, accurate, and convenient!

- Both analyzers allow face-to-face testing at the point of care. This improves patient compliance with treatment and can eliminate follow-up calls.
- Both DCA HbA1c and CLINITEK® Microalbumin tests are CLIA-waived.

2015 Total Diabetes Care program

- Program Period: January 1, 2015, through December 31, 2015
- Program order code: #15STDC
- System package includes one each:
 - DCA Vantage Analyzer #5075US
 - CLINITEK Status+ Analyzer #1780
 - DCA HbA1c Reagent Kit #5035C
 - DCA HbA1c Controls #5068A
 - Multistix®10 SG Reagent Strips #2161
 - CLINITEK Microalbumin 2 Reagent Strips #2083
- Total value of this system package is \$6,577.
- Analyzer will be drop shipped from Siemens.
- Analyzer installation and training for Tier 1 and Tier 2 customers will be done by MDC, Siemens' training agency.
- Supplies of reagents and controls can be obtained from your distributor.
- Contact your distributor or Siemens representative for pricing.

Answers for life.

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